

## Appendix A –Revenue and Financing variations

1. **Supervision & Management: £273k net underspend.** £523k before £250k is proposed to be allocated to a new earmarked reserve for workforce planning (as outlined in para 13). The overall variation is in addition to the HRA action plan salary savings and are predominantly due to difficulty in recruiting a number of technical posts in areas such as asbestos, mechanical & electrical and contract management across the service leading to the underspend. This is being addressed by reviewing roles and considering alternate methods of delivery in some cases
2. **Sheltered Housing: £66k net underspend** as a result of a significantly reduced call off responsive items, most significantly tree surgery, reduced grounds maintenance costs, with more of this being undertaken in house and a reduced call on the equipment budget for new purchases.
3. **Repairs & maintenance:** A robust approach to delivery has allowed efficiencies to be made across most work streams during the year. Notably we are starting to benefit from past years investments, we have changed the way works are delivered when properties become empty, and we have been more focused in the way the repairs and maintenance service is managed.
  - a. **Cyclical and Planned maintenance - £297k underspend.** Cyclical painting has largely been deferred as the contract has been re-procured in year due to the performance of the incumbent contractor. We are taking the opportunity to realign this programme with future planned programmes of work to ensure synergy and value for money is achieved.
  - b. **General Voids - £92k underspend.** This has been achieved by changing operating practices and moving some traditional void works into planned programmes as appropriate (unless the circumstances show otherwise, such as health and safety concerns) e.g. not replacing kitchens on voids because the programme indicates renewal, but instead assessing their condition on a case by case basis and moving them into the planned capital programme.
  - c. **Gas In-House service - £120k underspend.** SDC Heating Services are showing significant efficiencies when benchmarked against the external market place. This has been achieved through greater partnership working with stakeholders, changes in working practices, negotiated improved materials costs and support servicing contract
4. **Rent & charge income - £89k variation.** Rental and service charge income largely in-line with the revised budget, with a collection anticipated to involve a positive collection of an additional £89k over original budget.
5. This is a very pleasing outcome and can be attributed to the service's redesign where a specialist income team was formed and which has performed exceptionally well, and the impact of welfare reform changes

far less than predicted. It must be noted that major changes notably Universal Credit will be implemented during 2017/18.

6. This positive income performance is all the more reassuring, considering that the sheltered housing modernisation project has meant that two schemes are being closed, creating empty flats during 2016/17 and income loss as a result. Rent income collection is currently 98.7% which is not only higher than projected last year, but an improvement over previous years.
7. A further contribution factor to the positive variation is the delivery of new homes from the New Build programme, which are generally let at affordable rent levels.
8. **Sheltered Housing Modernisation:** The revenue variation is due to lower than forecast expenditure on decants.
9. **Queens Court:** Expenditure of £130k – See commentary in Appendix B.
10. **Funding:** There is a reduction in the level of financing from Capital receipts owing to the reduced level of expenditure within the HRA's capital programme. :
  - a. Shared ownership and other receipts - £449k variation
  - b. HCA grant received - £33k of unapplied grant from 2015/16 being utilised
  - c. Application of RTB receipts to be reviewed at year end once the final outturn position is certain.